

Job Vacancy - Technical Sales Engineer

Description :

- Present and sell company products and services to current and potential clients.
- Prepare action plans and schedules to identify specific market segments.
- Identify and explore new opportunities.
- Prepare and conduct presentations about products/solutions to clients.
- Prepare proposals to clients.
- Establish and maintain client relationships.
- Identify and resolve client concerns.
- Prepare reports to management.
- Deliver services such as installation, configuration and implementation of small and specific IT solutions.
- Conduct limited customized configuration, integration and some software adaptation of products/networks.
- Remain informed of the most current IT trends and technologies.
- Willing to travel.

Skills :

1. Academic degree with a minimum of bachelor level in engineering (IT, Computer, Telecom) or equivalent.
2. At least 2 years of relevant professional experience with technical sales background.
3. Good experience with installation and configuration of IP networks.
4. Demonstrated ability to win orders in challenging customer and competitive market environment.
5. Good communication skills.
6. Well Organized and autonomous.
7. Software development experience is an advantage.
8. Car is a must

Interested Candidates , Please Send your Resume to : info@eventus-me.com



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